

Business Manager (Sulfur Recovery Catalysts)

The function of Business Manager is of vital importance to the development of our Sulfur Recovery Catalyst business worldwide. You will be working alongside the two current Business Managers to help expand our global market share. Together you will be in charge of this business unit to set out strategic plans for the coming years, and to follow up on these plans. This means the job will offer a high variety of tasks and responsibilities. Evidently, it requires a high level of autonomy and a pro-active attitude.

Euro Support

Euro Support is a medium sized independent privately owned company that is specialised in the design, scale-up and manufacturing of catalysts and other advanced materials. These manufacturing services are used in the production of heterogeneous catalysts for the automotive, petrochemical & oil- and gas industry, insulating powders for commercial electronics, and battery components.

Besides these manufacturing services Euro Support historically is an important developer and supplier of sulfur recovery catalysts. This branch of Euro Support primarily focusses on supplying customers with the highest quality catalysts and excellent technical support in order to make acid rain a memory from the past. Currently we are looking for technical people who also have an interest in the commercial side of the story and want to be involved every step of the way from catalyst manufacturing to after sales support. We value the wellbeing of our team members greatly and in joining the Euro Support family you will become part of a small and personal team that is driven to the continuous improvement of both the business as well as the people.

The majority of the work activities will consist of:

- Business development, i.e. contact with and visiting customers, preparing action plans for targeting potential customers/geographical areas, etc.
- Set out and monitor the Claus business plan
- Preparing techno-commercial proposals
- Perform technical evaluations and optimisations of sulfur recovery units
- After sales service, incl. handle customer inquiries, supporting documentation, etc.

In addition the following tasks will also be part of the job activities:

- Monitoring catalyst production
- Be involved with R&D of the sulfur recovery catalysts
- Coordinate deliveries with Logistics Manager
- And much more...

Requirements

- Enthusiastic about working on the interface between technology and commerce
- Entrepreneurial attitude and pro-active towards new opportunities
- Team player who is more interested in the collective than personal goals
- Preferably technical WO degree (or similar), with basic knowledge of chemistry
- Experience level: 3+ years in similar position
- Fluent in English (also in Dutch is preferred but not a prerequisite)
- Social skills and customer oriented
- Honest and genuine, we are not looking for hard-core sales people
- Base location: Euro Support office in Amersfoort, but willing to travel abroad for customer visits

Some of the benefits

- Motivating salary and a solid benefit package
- Growth opportunities throughout the entire value chain
- High level of responsibility and diversity on both the technical as well as commercial side

Contact

Have we piqued your interest? Then please contact us at bob.vandegiessen@eurosupport.com for more information or to apply directly. We look forward to receiving your information.