

Sales Technician (Sulfur Recovery Catalysts)

The function of Sales Technician is of vital importance to the Business Managers that you will be supporting in preparing techno-commercial proposals and after sales support to companies in the (petro)chemical industry all over the world. This support ranges from preparing supporting documentation to performing full technical evaluations of sulfur recovery units. The job will offer a high variety of tasks and responsibilities; it requires a high level of autonomy and pro-active attitude. The position offers a strong involvement with the (potential) customers, from the very early stage till the possible contract award.

Euro Support

Euro Support is a medium sized independent privately-owned company that is specialised in the design, scale-up and manufacturing of catalysts and other advanced materials. These manufacturing services are used in the production of heterogeneous catalysts for the automotive, petrochemical & oil- and gas industry, insulating powders for commercial electronics, and battery components. Visit www.eurosupport.com for more information.

Besides these manufacturing services Euro Support historically is an important developer and supplier of sulfur recovery catalysts. This branch of Euro Support primarily focusses on supplying customers with the highest quality catalysts and excellent technical support in order to make acid rain a memory from the past. Currently we are looking for technical people who also have an interest in the commercial side of the story and want to be involved every step of the way from catalyst manufacturing to after sales support. We value the wellbeing of our team members greatly and in joining the Euro Support family you will become part of a small and personal team that is driven to the continuous improvement of both the business as well as its people.

The majority of the work activities will consist of:

- Preparing techno-commercial proposals
- Managing our customer database and follow up on sales
- Perform technical evaluations and optimisations of sulfur recovery units
- Answer techno-commercial questions of customers

In addition the following tasks will also be part of the job activities:

- Preparing supporting documentation
- Vendor registration with our customers
- Coordinate deliveries with Logistics Manager
- And much more...

Requirements

- Enthusiastic about working on the interface between technology and commerce
- Entrepreneurial and pro-active attitude towards new opportunities
- Team player who is more interested in achieving the collective than personal goals
- Preferably technical HBO Bachelor (or similar), with basic knowledge of chemistry
- Experience level: Starter (graduation up to 5 years in equivalent activities)
- Fluent in English (also in Dutch is preferred but not a prerequisite)
- Social skills and customer oriented
- Honest and genuine, we are not looking for hard-core sales people
- Base location: Euro Support office in Amersfoort

Benefits

- Motivating salary and a solid benefit package
- Growth opportunities throughout the entire value chain
- High level of responsibility and diversity on both the technical as well as commercial side

Contact

Have we piqued your interest? Then please contact us at bob.vandegiessen@eurosupport.com for more information or to apply directly. We look forward to receiving your information.